

## Junior Relationship Manager Financial Institution & Sovereigns

### Your function:

- provide active servicing, in co-operation with the senior client relationship managers, of commercial and investment banks, asset management companies, funds and sovereigns in the C.I.S. and Baltic regions
- focus on sales of trade finance products, cash management, investment banking products as well as the sale of credit (loans)- or bond financings to Financial Institution and Sovereign customers in C.I.S. and Baltic region
- responsible for assisting the senior client relationship managers to maximize the client's return on the basis of data provided by controlling

### Your qualification:

- University degree in Business Administration or similar (graduates 2007 are welcome as well)
- High affinity towards and understanding for the C.I.S. culture
- Ability to negotiate in Russian and English, ideally knowledge of German
- Initiative, high commitment and competent appearance towards clients
- Good organizational abilities
- Able to work under stress, communicative personality
- Ready to relocate

### Job location

- Vienna, Austria

### Your chance:

Join the high-qualified team of one of Austria's leading banks with branches in Central and Eastern Europe and SE-Asia.

Should you wish to seize this opportunity please send your résumé including cover letter to Raiffeisen Zentralbank Österreich AG

RAIFFEISEN ZENTRALBANK ÖSTERREICH AG (RZB)

Fax: +7 (495) 7219907

E-mail: [erabovsky@raiffeisen.ru](mailto:erabovsky@raiffeisen.ru)

Web-site: [www.rzb.at](http://www.rzb.at)